# **EDDIE DOYLE**

# **Financial Advisor**

# **OVERVIEW OF GOAL-BASED FINANCIAL PLANNING**

#### **ESTATE PLANNING QUESTIONS**

What happens when the first spouse passes?

What happens when the surviving spouse passes?

What happens when a person is incapacitated?

#### TAX PLANNING QUESTIONS

What are you doing to mitigate tax exposure while both spouses are alive?

What is your tax plan for a surviving spouse?

Do you need a tax plan for heirs?

## **RISK MANAGEMENT QUESTIONS**

What will you do at a premature death?

What will you do at a disability event?

How will you fund a long-term care event?

#### INCOME PLANNING QUESTIONS

How much of your income do you want to be predictable or assured?

What is your income when your spouse passes?

Will your heirs need income when you pass?

## **INVESTMENT PLANNING QUESTIONS**

Is your investment plan tax efficient?

Does your plan manage marketability and liquidity risk?

Is your plan considerate of your legacy goals?







